

Kristine Koutout¹

www.kristinekoutout.com | kkoutout@stanford.edu | 615.513.6670

Office Contact Information

Stanford University
Graduate School of Business
Golub Capital Social Impact Lab
655 Knight Way
Stanford, CA 94305

Research Interests

Experimental Economics
Behavioral Economics
Applied Microeconomics

Positions

Stanford University, Golub Capital Social Impact Lab
Research Director

Stanford, California
March 2021-Current

Education

Vanderbilt University

Ph.D. in Economics

Job Market Paper: “Gendered Beliefs and the Job Application Decision”

Nashville, Tennessee

2015-2021

Clemson University

M.A. in Economics

B.A. in Economics

Clemson, South Carolina

2008

2004-2008

Publications

Second-Order Beliefs and Gender (with Andrew Dustan & Greg Leo) *Journal of Economic Behavior & Organization*, 2022.

Mechanism Performance under Strategy Advice and Sub-Optimal Play: A School Choice Experiment (with Andrew Dustan, Martin Van der Linden, & Myrna Wooders) *Journal of Behavioral & Experimental Economics*, 2021.

Working Papers

Emotional versus Informational Drivers of Misinformation Sharing: A field experiment using text message courses in Kenya (with Susan Athey, Matias Cersosimo, & Zelin Li), *Job Market Paper*.

Gendered Beliefs and the Job Application Decision: Evidence from a Large-Scale Field and Lab Experiment, *Working*.

Reduction in Belief Elicitation (with Andrew Dustan & Greg Leo), *Working*.

Gendered Beliefs among Peers (with Luis C. Carvajal-Osorio & Andrew Dustan), *Working*.

¹Updated October 30th, 2022

In Progress

Impact Matters for Give at Checkout (with Susan Athey, Matias Cersosimo, & Dean Karlan), *Draft forthcoming*.

Personalized Treatments for Vaccine Hesitancy (with Susan Athey, Dean Karlan, João Sedoc, & Alison Wood-Brooks), *Phase 2 experiment in preparation*.

Personalized Donation Appeals (with Susan Athey, Undral Byambadalai, Matias Cersosimo, & Dean Karlan), *Phase 2 experiment in preparation*.

Changing Misinformation Sharing on Facebook at Scale (with Ruth Appel, Susan Athey, Dean Karlan, Mike Luca, Nils Wernerwelt, & Rachel Zhou), *Piloting in progress*.

Giving Life Meaning: An experiment to increase charitable giving on Facebook (with Patricia Andrews Fearon, Susan Athey, Dean Karlan, Mike Luca, Paige Tsai, & Nils Wernerwelt), *Piloting in progress*.

Do matching grants crowd-in or crowd-out future charitable giving? (with Susan Athey, Matias Cersosimo, Dean Karlan, & Hannah Trachtman), *Experiment in preparation*.

Grants, Fellowship, & Awards

*Amounts of \$5,000 or more are noted.

*[Lab] designation indicates grants/gifts made to the Golub Capital Social Impact Lab with Faculty Director Susan Athey as PI, for which I played a major role in the development and writing of the proposal.

- 2022 [Lab] Facebook Gift for Misinformation Interventions at Scale (\$250,000)
[Lab] Facebook Gift for Vaccine Hesitancy (\$5,000)
- 2021 [Lab] Alliance for Advancing Health Online's Vaccine Confidence Fund] (\$250,000)
[Lab] Gates Foundation Gift (\$500,000)
- 2020 National Science Foundation Doctoral Dissertation Research Improvement Grant 1948723 (\$26,000)
- 2019 Russell Sage Foundation Behavioral Economics Small Grant (\$7,500)
Graduate Leadership Development Institute Travel Grant
Council of Economic Graduate Students Grant
- 2018 College of Arts & Sciences Travel Grant
Council of Economic Graduate Students Grant
- 2017 Faculty/Graduate Student Collaborative Research Grant (\$5,000)
Graduate Summer Language Training Grant (\$5,000)
- 2016 Data Acquisition Grant (\$7,500)
Kirk Dornbush Summer Research Grant
Council of Economic Graduate Students Grant

Presentations

Invited Seminars

- 2022 Stanford University, GSB Impact Labs
2020 Economics Science Association
Vanderbilt University
Vanderbilt Empirical Applied Microeconomics
2019 The University of Toledo
Western Illinois University
2018 New York University- Abu Dhabi

Workshops

- 2022 Society for the Advancement of Behavioral
Economics Workshop-Lake Tahoe
2020 Winter Experimental Social Science Institute
-Abu Dhabi

Conferences

- 2023 American Economic Association Annual Meetings (planned)
2022 Economic Science Association- World
Society for the Advancement of Behavioral Economics
Economic Science Association- North America (planned)
2021 European Economic Association Annual Congress
2020 American Economic Association Annual Meetings
2019 Advances in Field Experiments
Economic Science Association- North America
Southern Economics Association
2018 Economic Science Association- North America
Southern Economics Association
Missouri Valley Economics Association

Teaching Experience

- Spring 2022 Designing Experiments for Impact (Graduate), support for Susan Athey
Spring 2021 Data-driven Impact (Graduate), support for Susan Athey
Spring 2020 Poverty and Discrimination, Teaching Assistant to Andrea Moro
Wages, Employment, and Labor Markets, Teaching Assistant to Andrea Moro
Fall 2019 Statistical Analysis (Graduate), Teaching Assistant to Andrew Dustan
Seminar in Economic Development (Graduate), Teaching Assistant to Andrew Dustan
Spring 2019 Intermediate Macroeconomics, Teaching Assistant to Kathleen McKiernan
Summer 2018 Intermediate Microeconomics, **Instructor**
Spring 2018 Econometrics, Teaching Assistant to Zara Sahakyan
Fall 2017 Latin American Development, Teaching Assistant to Ana Andrade
Spring 2017 Latin American Development, Teaching Assistant to Ana Andrade
Game Theory, Teaching Assistant to John Weymark
Fall 2016 Latin American Development, Teaching Assistant to Ana Andrade
Development Economics, Teaching Assistant to Federico Gutierrez